



BUSINESS COURSES

DELIVERED THROUGHOUT WALES

1 DAY . £265 ON APPLICATION- YOU PAY £53 +VAT



THE FINANCE COURSES £

- **Bookkeeping, VAT and Making Tax Digital (MTD)**
- **Understanding your accounts and financial statements**
- **Keeping your Cash Flowing**
- **Introduction to Agricultural Business Planning (IABP)**

It is useful, but not absolutely necessary to do these courses in order shown. The Intro to Agricultural business planning brings all the aspect of finance together- it is a good revision for the first 3 courses, or as a stand alone course for the more experienced.

BUSINESS DEVELOPMENT COURSES

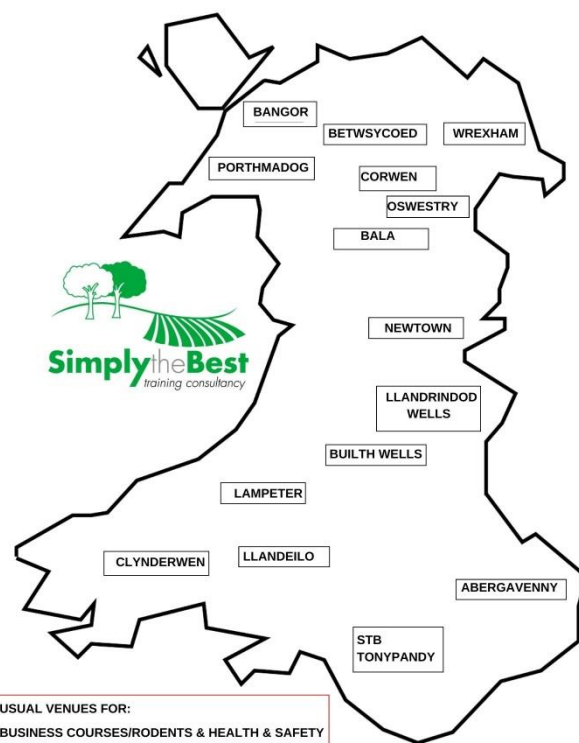
- **Business planning and development**
- **Planning a diversification or new enterprise on a farm**
- **Marketing Your Business**

Marketing works well after the diversification course.

PEOPLE SKILLS

- **Leading and Managing**
- **Getting the Best out of People**
- **Managing Teams**

Best to do leading and managing first, as the other courses build on leading and managing. Really good sharp courses , ideal if you employ anyone, and useful for managing professional relationships as it gives you an insight into what makes people "tick". We have had excellent feedback from participants on these courses.



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01443 670267

office@simplythebesttc.co.uk