



# August 2020

## RESUMPTION OF TRAINING NEWS

It has been quite a year! We sincerely hope that you and yours are safe and well.

We at Simply the Best are looking **to cautiously resume training** as safely and securely as possible for all concerned, and the covid crisis has allowed us to rethink and re-engineer processes, and to make us think radically about our way forward, but we are still committed to our name, wanting to **deliver the best possible training to match our client's individual needs.**

### So – We Won't Make a Drama out of a Crisis .....

#### First- Course Prices.

We have kept our prices the same since 2015. This year in March we were going to review all prices, had prepared costing spreadsheets, produce a new ready Reckoner, but in July 2020 we have decided **to rip them up.** Yes we have extra costs, yes we have increasing overheads, but doesn't everyone? We decided to turn it on its head, for every **negative**, we were determined to find the **positives**, and so have decided to do something **new and radical.**



**As remote online training is not feasible for courses such as chainsaws, tractors, etc,** We now need to run courses with **smaller numbers, or even 1-1,** because of coronavirus and social distancing, but we can now turn that to a positive, as we have a new **flexibility process,** We won't bore you with details, but **less numbers** for some courses can mean **shorter time.** Also, because so many of

our Lantra courses have an element of H&S that is **common** to many machinery courses, we can take the opportunity to **“Bundle”** courses when clients require several courses to avoid repetition, maximising training time on practical parts. We also have a few tricks up our sleeve, \*ahem, **in development** for some of our **traditional classroom courses.**

### So ..... Drum roll..... here it is:- The Simply PQ : Personalised Quote

**Tell us what you want, for how many, and we will send a PQ.**

In reality, it is a **bespoke** quote for **1-1,** or **for 2,** or **more-** It is like having a private course., we will endeavour to pack in as much content in a shorter length of time at a **reasonable price.** Having 1-1 or 2 on a course or a course bundle means that the course can run quickly to your timetable as **we are not waiting** for places to be filled as we used to do when running Open courses. You are then not mixing with “unknowns”. We think that could be a WIN :WIN.



I“Mind your P's and Q's”

So Ring us, or e mail us , with a wish list, and we will produce a Simply PQ for you.



## Simply Personal Quote

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The team at simply the best

are

Julie , Geoff, and Nick

## Second - The Training Environment

Here at STB training, we have got rid of furniture in the training room to maximise space, and removed our large tables to outside or for use in the farm shed for some practical



when weather is kind. We have bought folding tables so we can be very **flexible** in how we arrange seating and work benches to accommodate **social distancing** , and have got clear protective screens to use in front of people, Hand sanitiser etc in place. Packed lunches and drinks must be brought by trainees.

If we are training at your venue, we will speak to you beforehand about any requirements.

### **Other Strategic changes**

**Safety** will be our priority, but also the **quality** of the training and **suitability of method** must be considered to make the training for the **course** work for you. Many are urging to move to online delivery of non- practical courses, but technology use and internet coverage can be limiting, **so any move to digital delivery will be "soft"**

**Blended learning** may offer solutions for such courses such as leading and managing and other business courses. It can be a combination of Posting the workbook with instructions for reading certain sections, followed by scheduled contact sessions(Zoom/facetime/tel)

### **Remote learning-**

we have already developed a remote option for **Welfare of Animals in Transit** , and are developing options for other classroom based courses, but with soft digital touch, we will support you individually.

(We will leave our old reckoner available at the 2015 prices for full courses.)

Office is only manned part time until the autumn.



[www.simplythebesttc.co.uk](http://www.simplythebesttc.co.uk)